



FinancialForce Classic to Lightning: It Doesn't Have to be Painful

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SPEAKER

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Benefits of Lightning



01

Uplifting User
Experience to
Greater
Heights

02

Lightning Fast
App
Development
due to
component
based
architecture

03

Enhanced
security using
Locker
Architecture

04

Optimized
Sales Process
using Path

05

Effortless Third
Party
Integrations

How to Transition



01

Discover Phase

Learn the Benefits and Start Your Lightning Experience Transition

02

Roll Out Phase

With your rollout plan get ready to Launch Lightning Experience

03

Optimize Phase

Keep an eye on adoption rates and make Lightning Experience Stick

Discovery Phase

Evaluate Lightning
Benefits and Readiness

Buy in from
Stakeholders



Plan
Roll Out

Evaluate Benefits and Readiness



How does change benefit your company?



Show how moving to Lightning can impact your business goals



What work is required to prepare for change?

Analyze how well-prepared your org is for the transition to Lightning Experience



How much will it cost?



Get a detailed budget of the entire process of transition



Plan Your Rollout



Make a roll out plan

01



Plan roll out in phases

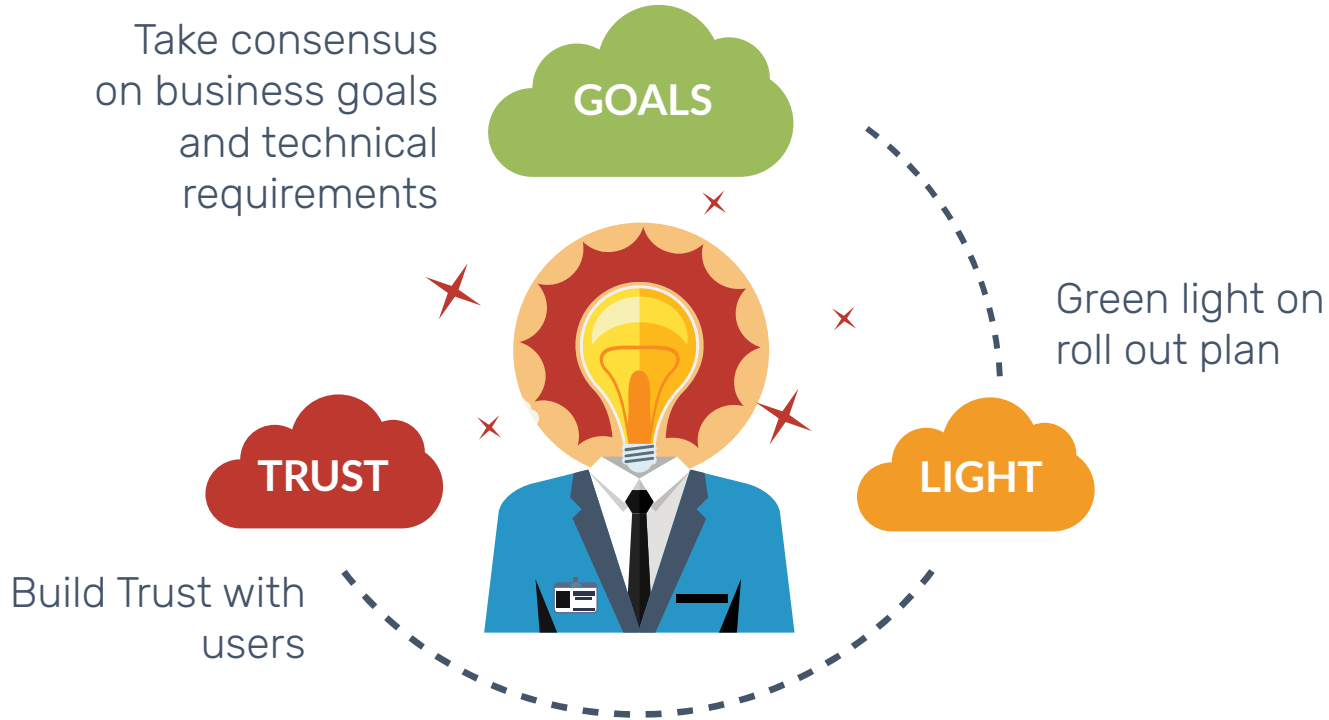
02



Strategize for moving users to new interface

03

Buy in from Stakeholders



Roll out Phase

Keep users engaged throughout



Identify Champions



Keep Users Engaged

Users aren't always receptive to change so focus to win hearts with [communication](#), [collaboration](#), [training](#), and [marketing](#)



Create a forum to keep users updated about the changes

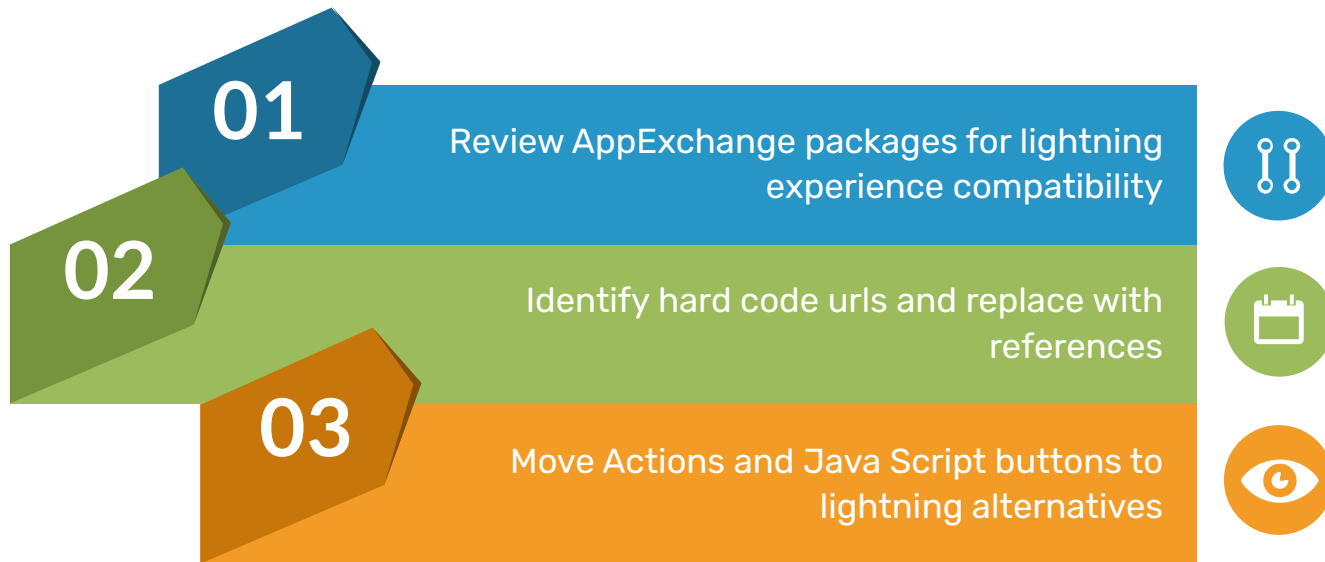


Run campaign to promote lightning experience



Train users by telling them what's best for them

Customizations



Optimize Phase



Contact Us

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